A MESSAGE FROM MEL ZAJAC, FOUNDER

2015: OUR 12TH SUMMER CAMP SEASON – ANOTHER AMAZING YEAR!

“My son is quadriplegic but loves physical activity. Zajac offers activities that have been adapted so that he can participate. Zajac Ranch allows the physically disabled to experience adrenaline. Zajac Ranch is a happiness builder.” – Mother of a Young Adult camper

Once again this year, hundreds of children with long term illnesses and disabilities came to Zajac Ranch for Children. We welcomed children from across British Columbia and Canada to the Ranch and allowed them to experience what summer camp is all about.

Summer camp at Zajac Ranch is a unique experience. Our incredible team recognizes and appreciates the unique challenges that some children face on a daily basis and is driven by the belief that every child deserves the opportunity to reach their full potential. At Zajac Ranch, children are encouraged and supported through our specialized camp programming, allowing them to overcome their fears and perceived limitations in order to achieve the impossible.

“This was Connor’s first ever sleep away. I never in a million years thought he would get up on a horse or try the high ropes, but he did! Despite his challenging behaviors, when I called to see how he was doing the staff made me feel like the most important thing was him having a good time.” – Mother of an Autism Spectrum Disorder camper

Our success at Zajac Ranch has been achieved through the efforts and support of many people who believe in our mission and want to help us achieve our goals. We are so grateful for the ongoing support and we look forward to many more years of providing the joys of summer camp to such incredible children who would not have this opportunity otherwise.

Mel Zajac, C.M., O.B.C.
Founder

Visit our website at www.zajacranch.com/home/videos to see summer camp videos!

Thank you to our Corporate Partners

“Partial proceeds from White Spot’s annual Pirate Pak Day fundraiser go directly to Zajac Ranch every year to help provide kids with a camp experience of a lifetime. And this year, our entire Home Office team was able to see the kids’ faces light up as we served them Legendary Burgers during White Spot week at camp. Our annual partnership with Zajac Ranch is a great fit as we are strong believers in programs for kids – especially kids who need it most. We are proud to support Zajac Ranch because of the difference they make in the lives of children throughout B.C.”
– Warren Erhart, President, White Spot Restaurants

“Mr. Lube week at Zajac Ranch is the highlight of our summer. We can’t say enough about the amazing staff at the Ranch and of course our incredible Mr. Lube campers. Great to see some familiar faces again this year. This year’s Mr. Lube Day at Zajac Ranch included a photo booth, face painting, treasure chest craft, tattoos, spin art machine and a monster truck bouncy. The Mr. Lube volunteers are already looking forward to next summer!”
– Paige Sinclair, Manager, Human Resources, Mr. Lube Canada

“Black Dog is proud to have sponsored Young Adult Camp for six years straight. There is a tremendous need for programs and resources for adults with special needs. While their physical age is that of an adult, in most cases their developmental age is not. Zajac Ranch offers young adults age 18-40 a place where they, too, can experience the magic of summer camp!”
– Carl Joosse, President, Black Dog Professional

“I always have fun at this camp, which is why I have been here three years in a row.”
– 2015 Volunteer

2015 PARENT SURVEY RESULTS

97% of parents thought their child benefited from being with other campers with similar medical conditions or concerns.

75% of children have displayed a new degree and type of independence, self-esteem and confidence.

79% of parents have seen a positive response discussing friends their child made at camp.

80% of parents feel participating in activities at camp has given their child the confidence to push out of their comfort zone in other aspects of their life.

84% of children are more willing to try new things and challenge their perceived limitations.

As Boston Pizza International Ambassadors of Fun, our goal for Boston Pizza Day at Zajac Ranch for Children is to create joyful long lasting memories and make a positive difference for the children who live with challenges that many of us cannot comprehend.

When our Boston Pizza International team of volunteers gathers together the kids of Zajac Ranch to announce all the fun activities planned for their day, we are all inspired. Every detail about our Boston Pizza Day at Zajac Ranch is carefully planned so that the theme of the day is a fit for all to be a part of. Face painting, water balloon toss, musical chairs, dress up and crafts are just to name a few.

This day is a special day for the kids attending camp; however it’s also a special day for us. We are fortunate to be a part of something that contributes to stronger and healthier communities in body and mind.

Not to mention serving up a great Boston Pizza feast for all!”
– Cheryl Treliving, Executive Director, Boston Pizza Foundation Future Prospects

“Future Prospects 2015

Parent Survey results

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– 2015 Volunteer

Thanks to our many supporters, to-date we have provided over $5.8 million in camper subsidies and have invested over $20 million in facilities and programming.
Summer camps are made possible by our incredible volunteers. Our 24 hour medical centre, The OK Corral, is staffed throughout the summer by nurses from Vancouver and the Lower Mainland, doing everything from cleaning up scrapes to administering medication.

“All year long, I look forward to those weeks I get to spend volunteering at Zajac Ranch,” says Rachel, a nursing volunteer for the last five years. “As a camp nurse, I provide medical support so that campers can experience the magic of summer camp. As I hand out medications and treat injuries at The OK Corral, I love hearing the campers’ stories of riding horses for the first time, making new friends, reaching new heights on the high ropes course, and more. The supportive environment at Zajac enables campers to have amazing new experiences and I am privileged to be a part of it.”

Also on site this year were teams from British Columbia Automobile Association (BCAA) and TELUS who brought more than one hundred volunteers, as well as the materials and capital needed to complete the jobs. They arrived in late spring and each spent a day at the Ranch to help prepare the camp for the summer season. 2015 marked the 10th anniversary of the TELUS Day of Giving at Zajac Ranch. This year, BCAA brought over 60 volunteers, with technical support from Canstar Restoration, to landscape, renovate and improve access with new ramps, benches and computer tables. BCAA manager Dawn Therres, whose own son has camped at Zajac Ranch, said, “Zajac holds a very special place in my heart. It’s a proud moment for me to be part of BCAA Gives Back. The experiences provided to the children are remarkable and unforgettable so it’s an honour to know that our work has had a huge impact on the children and families at Zajac Ranch.”

In total, volunteers gave over 7,552 hours of their time at the Ranch this summer and we would like to say a huge thank you to everyone who worked so hard to ensure that every child who came to camp had the best experience possible.

Are you a medical professional interested in volunteering in The OK Corral? Please email us at info@zajac.com for further information.

Alongside our medical volunteers, other volunteers come to Zajac Ranch from one to nine weeks to support our counsellors. Depending on their areas of interest and skill they can be found in the stables, lifeguarding at the lake, helping with art programs, or singing in the talent show.

Britta and her cousin Chloe were first time camp volunteers in 2015. “I wanted to thank you and the rest of the Zajac Ranch staff for allowing us to volunteer,” says Britta. “We had such a wonderful experience. The work you do already sounds incredible on paper, but it’s entirely different to experience it firsthand. You really do make such a huge difference in the lives of all your campers.”

A huge THANK YOU TO ALL our friends - individuals, corporations, community groups and charities who have supported us in our mission - some recent donations are:

- Diamond Foundation: $10,000
- RBC Foundation: $20,000
- Face the World Foundation: $15,000
- CKNW Orphans’ Fund: $6,000
- The Highbury Foundation: $20,000
**Personal Support Worker Statistics**

- Number of Zajac Ranch appointed Personal Support Workers: 39
- Number of family appointed Personal Support Workers: 33
- Number of children taken off waitlist to go to camp with a PSW: 8
- Number of CNIB Staff at CNIB camp: 8

**Medical Conditions Aren’t Always Visible**

Meet Hayley

Hayley loves coming to Zajac Ranch and this year celebrated her 16th birthday at camp. The highlight of Hayley’s summer, Zajac Ranch means an opportunity to catch up with friends, go horseback riding (her favourite activity) and - most importantly for any 16 year old - have the independence and freedom many of her friends are able to enjoy on a daily basis.

Hayley was diagnosed with epilepsy at only 18 months old. Over the last year her seizures have increased and are at times very hard to control. While doctors are continually reviewing her medications, life as a ‘typical’ sixteen year old is difficult - especially when you have to be accompanied everywhere by your parents.

Jacqueline, Hayley’s mom, says, “I consider Hayley to be my hero. She is so positive, cheerful and uncomplaining in the face of her seizures, her learning disability and all the accompanying medical tests and procedures. So I am glad that Hayley gets the opportunity to go to Zajac Ranch for Children and be with other people in such a supportive atmosphere. It is a safe place where Hayley can challenge herself and overcome obstacles at her own pace. We appreciate the support Hayley gets very much.”

Coming to Zajac Ranch gives Hayley the opportunity to just be Hayley, the wonderful, smiling, happy, caring person she is. “I am so happy to go to Zajac Ranch in the summer,” says Hayley. “Everyone there is so nice and I have so much fun. This year I finally conquered my biggest challenge at camp and made it to the top of the climbing wall! Thank you to everybody there who helps me.”

Thanks to your continued support, we are able to remove some of the barriers children like Hayley face and provide new challenges and opportunities to have fun and make new friends in a safe and accessible environment.

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**Where Our Campers Came From**

- 15% of campers came from Vancouver.
- 20 campers came via ferry from Victoria and neighbouring islands.
- 1 camper travelled 3,824 miles to come from Halifax, Nova Scotia.
- 11% of campers were from within our local communities of Mission and Maple Ridge.
- 16 campers plus personal support workers were picked up from Abbotsford airport after flying in for camp.
- 95% of campers came from BC

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“Thank you for this amazing opportunity for our son to be independent, away from the care of his parents, for the first time. He surprised all of us by excelling at new things and meeting new people without much trepidation.”

Parents of an Autism camper

“My son’s whole year revolves around Zajac! The opportunity to go to camp has been amazing for him and for our family, giving him the opportunity to be with kids similar to himself and learn new skills and responsibilities. A huge thank you on behalf of our family for this tremendous gift to our son!”

Parent of a Mixed Medical camper

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A huge THANK YOU to ALL our friends - individuals, corporations, community groups and charities who have supported us in our mission - some recent donations are:

- Sutherland Foundation Inc.: $20,000
- Ledcor Group & Employees: $5,150
- Delta Community Foundation: $5,000
- The Hieros Foundation: $5,000
- Harald Ludwig: $10,000
Meet Dave and Diane

Dave Whelan and his wife Diane have been supporting Zajac Ranch for over ten years. Thanks to their regular monthly donations, during this time five children have been able to experience what summer camp is all about.

Dave and Diane first learned of Zajac Ranch through Variety, which has been a supporter of Zajac Ranch for a number of years. By working with children and young adults with disabilities, Dave and Diane were able to see firsthand the impact this can have on children’s lives. Dave volunteered at our Women’s Golf Tournament in 2004, and the two have been continuously involved ever since.

With six healthy grandchildren, the Whelans decided to ‘pay it forward.’ Having retired from TELUS, Dave said, “There are so many great causes which need support. We realized that we couldn’t be all things to all people. So with our grandchildren in mind we decided to focus our regular giving on causes that directly had a positive impact on the lives of children who faced additional challenges in life.”

Born and raised in Vancouver, Dave and Diane wanted to focus on charities within their local community and as such chose Zajac Ranch. Alongside regular monthly donations, Dave and Diane also serve on several committees sharing their time, knowledge and expertise.

“Each year we try and increase our charitable giving,” says Dave. “Concentrating our donations around a few causes is important to us and has allowed us to support some worthwhile organizations.” Even adding five or ten dollars per month can add up to making a real difference.

Interested in becoming a monthly donor? Contact us at 604.739.0444 or visit the website at www.zajacranch.com and select Donate Now.

MAKING YOUR DOLLARS COUNT

Eighty-eight cents of every dollar donated goes directly to the kids and having the biggest impact on those who need it most. Keeping our administration costs as low as possible is a top priority and on our most recent tax return, were just 12%.

ENERGY EFFICIENCY

Because of the carbon-neutral wood pellet boiler installed last year, we have been able to reduce our pool’s propane consumption by more than 40% compared to the same time last year. That’s nearly $10,000 in savings, enough to send up to 15 additional children to camp through the Zajac Camper Allowance Program. A special thank you to B. Reimer Trucking Ltd. for donating delivery of the wood pellets to fuel the burner!

Fundraising has already begun for phase two of the project, which will reduce propane consumption for the dorms. To learn more about this capital campaign, visit www.zajacranch.com/sustainability.

A huge THANK YOU to ALL our friends - individuals, corporations, community groups and charities who have supported us in our mission - some recent donations are:

- Kids Helping Kids Foundation: $10,000
- Aqueduct Foundation - Nighthawk Fund: $5,000
- Delta Community Foundation: $5,000
- Costco Wholesale Canada Ltd.: $5,000
- FS Financial Strategies, a financial planning company founded with the dream to inspire their clients to take control of their financial future and give back to their communities can answer your legacy giving questions.

Also, when you go in for a free Personal Financial Education Session, FS donates $100 to a cause or charity of your choice – no strings attached! Call 855.284.8598 to speak with a qualified strategist in your area or visit www.fsfinancial.ca for more information.
ZAJAC NIGHTS

On Saturday, June 6, 2015, the prestigious Terminal City Club played host to the city’s most exciting philanthropic Gala Event of the year, Zajac Nights. Guests who attended Zajac Nights experienced a year of celebrations in one night.

The highlight of the evening was the presentation of the “Raising the Bar Award,” where Zajac Young Professionals honored Dr. Mel Bruchet, a Medical Doctor specializing as a General Practitioner on the North Shore of Vancouver since 1967, and a member of the Board of Directors of The Zajac Foundation.

Thank you to the Zajac Young Professionals Committee, St. Regis Hotel, Pier Dental Centre, and ALL the sponsors and attendees for coming together to make this an event to remember!

“Hunter has been going to Zajac Ranch for many years now and it is the best part of his summer. It has boosted his self-esteem; he has made friends and loves that he is treated with respect from everyone and feels that he can just be himself. I work in the medical field and refer many parents to your camp because it is AWESOME!!”

Parents of an Autism camper

ZAJAC EVENTS ROUNDUP

SCOTIABANK VANCOUVER HALF MARATHON & 5K

It was a beautiful day on Sunday, June 28, 2015, when we participated in the Scotiabank Vancouver Half Marathon and 5k Walk/Run. This was our inaugural participation in the Charity Challenge and first community run. Our team, #TeamZajacRanch, had 140 members who sweated it out in the summer heat wave, all in support of sending children with medical conditions to our summer camps. Thank you to FS Financial Strategies, Innovative Fitness, Kintec and all the volunteers who participated!

MEET OUR FUNDRAISING AMBASSADORS

MUD HEROES: TEAM MUD, WIND & FIRE

On August 29, 2015, Elaine Cray, Sue Voigtlander Mallozzi, Rhonda Cusitar (Ash), Lynda Roberts, and Kelli Medlar – Team Mud, Wind & Fire – participated in the Mud Hero Toronto-North 6 km run & obstacle course. Elaine’s daughter, Madison, has been attending summer camp at Zajac Ranch for several years, and this team chose to give back by fundraising for this fun and messy event. And fundraise they did – Team Mud, Wind & Fire raised more than $6,000 to help send children to summer camp!

These ladies got very dirty and very wet, climbed walls, waded through chest deep mud pits, pulled up rope nets and maneuvered through a forest with muddy trails. “At one point,” Elaine recalls, “I was climbing the rope ladder to the top of a very high structure. I was shaking in my dirty shoes - I am afraid of heights! At that moment I had a vision of my daughter Madison climbing the telephone pole at Zajac Ranch and walking across the high wire. She was doing things that she had never done before and finding the courage to try something new. Then it dawned on me; we are doing this for all the wonderful brave kids that have challenged themselves at camp. I really felt a connection with them. Then, as I reached the bottom, I heard my team cheer for me and hug me and give high fives, just like the counsellors at Zajac do for the campers!”

Get fit and help send children to camp. Set a goal and join a challenge in 2016!

A huge THANK YOU to ALL our friends - individuals, corporations, community groups and charities who have supported us in our mission - some recent donations are:

Timothy C. Kerr Family Foundation: $15,000 | Ron and Joan Winkelman: $10,000 | Chernoff Family Foundation: $20,000 | John Gordon Autism Foundation: $7,000

SAVE THE DATE

CORPORATE FUNDRAISING

HATS OFF

This year we launched a new campaign called Hats Off to Zajac Ranch, where employees were encouraged to wear their favorite, oldest or most flamboyant hat to work. Huge thanks to BC Hydro, Shaw Sabey and Associates, Borden Ladner Gervais LLP and Rolfe Benson for their support.

For more information and ideas on how to organize your own fundraising event for Zajac Ranch, contact info@zajac.com or visit www.zajac.com/getinvolved

Thank you to everyone who organized their own event and raised money for Zajac Ranch over the last year, including:

- Abbotsford Grand Squares Benefit Dance – $2,178
- Fraser Valley Institute for Women’s Taco Day – $150
- Triwest Golf Tournament – $7,030
- Maharani Jewels Fall Collection Preview Party – $719
- Sasquatch Inn Ltd.’s Show ‘n Shine – $3,263
- Sandpiper Golf Course’s Ivan Pretty Charity Scramble – $5,401
- Italian Boys Club Society’s Annual Luncheon – $2,500
- St Mary’s Ukrainian Catholic Church Annual Bazaar – $1,000
- Meet N Greet at Mission Save-On-Foods – $268
- Lia Sophia Jewelry Party – $421
- Autoform Performance Inc. #FindtheAston – $10,000

MISSION OF CARE

FS Financial Strategies’ Mission of Care program donated $5,950 in 2015 to send kids to camp – thanks for your continued support!

ANNOUNCING
2016 WELLNESS RETREATS AT ZAJAC RANCH

April 8-10, 2016 and April 29-May 1, 2016

Please contact Emer Kiniry at 604.739.0444 or emer@zajacranch.com for further details.

RAISING THE BAR

White Spot’s Pirate Pak Day raised a record breaking $95,000 in 2015 for Zajac Ranch. Since 2008, this event has contributed $400,000 to Zajac Ranch for Children, and has sent more than 300 children to summer camp. Speak to your company about nominating Zajac Ranch as the charity of choice for your next corporate fundraiser!

A huge THANK YOU TO ALL our friends - individuals, corporations, community groups and charities who have supported us in our mission - some recent donations are:

- Newman’s Own Foundation: $10,000
- TELUS Corporation: $10,000
- The Hamber Foundation: $5,000
- Super Save Group: $100,000
- Brandt’s Creek Pub & Liquor Store: $3,600

ZAJAC GOLF CLASSIC

The 51st Annual Zajac Golf Classic was held Wednesday, June 17, 2015 at the Richmond Country Club, and it was a great success! The Zajac Golf Classic started in 1964 and has since become British Columbia’s longest running charity golf tournament. More than 50 years later, the tournament has raised in excess of $2 million for local charities, including Mel Zajac’s biggest project to-date, Zajac Ranch for Children, enabling thousands of children with medical needs to experience the joys of summer camp since 2004. Thank you to our Gold Sponsors, C.T. Control Temp, Ledingham McAllister and The Keg Steakhouse + Bar, as well as ALL our tournament sponsors for helping to make this event possible!

Lucky Laurdisen celebrated her birthday by hosting a Mind & Body Wellness Fundraiser benefitting Zajac Ranch. Friends and family gathered for an evening of yoga and meditation, and raised $1,100 to help send children with medical needs to summer camp!

SAVE THE DATE!

Prepare to tee off for the 52nd Annual Zajac Golf Classic on June 15, 2016

“This was Connor’s first ever sleep away camp. I was scared about leaving my non-verbal boy in a strange environment, but the staff made me feel like the most important thing was him having a good time, and I knew he was being well cared for.”

Parents of a Down Syndrome, Epilepsy & Muscular Dystrophy camper
Yes! I WANT TO HELP SEND A KID TO CAMP IN 2016

Name: 
Company Name: 
Address: 
Province: Postal Code: 
Email: 
- YES, I want to stay in-the-know. Please add me to the E-newsletter list. 
Home Tel: Business Tel: 
- Please do not send me any postal mail.

I WISH TO DONATE
- Send a child to camp $1,500  
- I would prefer to donate: $ 
- $25  $75  $100  $250  $750  $1,000  
- Monthly Credit Card Payments of $ 

PAYMENT
- MasterCard  VISA  AMEX  Cheque 
If you are making your donation by credit card, please print clearly below: Please make cheques payable to The Zajac Ranch for Children. A tax receipt will be issued to you for your donation.

Name on card: 
Card Number: 
Expiry Date: 
Signature: 

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Footnotes:

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